

Message Text

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17

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W

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R 121047Z MAR 76

FM AMEMBASSY ACCRA

TO USDOC WASHDN

INFO SECSTATE WASHDC 1549

UNCLAS ACCRA 1904

E.O. 11652: N/A

TAGS: BEXP GH

SUBJ: WTDR/FTI- PRECISION DATA PROCESSING SYSTEMS LTD.

REF: USDOC 01082

1. GHANA 2. CNTRY CODE: 749 3. SER NO: N/A

4. PRECISION DATA PROCESSING SYSTEMS LTD. 4B. CODE:A

5. P.O. BOX 9146, KOTOKA INT. AIRPORT; 16 WATSON AVE.,
ADABRAKA

6. ACCRA, GHANA

7. EST. 1956\$ 8. EMPL: 5 9. SIZE: (20-X) MEDIUM

10. REPUTATION: (22-X) GOOD

11. FIRM OPERATES PRIMARILY AS COMPUTER CONSULTANTS, PROVIDES
PROGRAMMING, FACILITY MANAGEMENT AND DATA PROCESSING SERVICES
MAINLY TO GOVERNMENT AGENCIES. ALSO IMPORTS "SOFTWARE" AND
ALLIED SUPPLIES FOR CUSTOMERS AND ACTS AS COMMISSION AGENT FOR
A FEW FOREIGN COMPANIES. HWS AMPLE OFFICE AND SMALL STOCK-
ROOM IN DOWTWON ACCRA.

12. RPT. DATE: 03/76

13A. 73700/9 PERFORMS COMPUTER PROGRAMMING AND DATA PROCESSING

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SERVICES

13B. 35730/235 IMP. AGT. COMMISSION MERCHANT HANDLING ELECTRONIC
COMPUTERS, RELATED EQUIPMENT, PARTS AND ATTACHEMENTS

13C. 26495/235 IMP. AGT. DIST. OF BUSINESS MALYINE SUPPLIES

13D. 27610/235 IMP. AGT. DIST. OF MANIFOLD BUSINESS FORMS

13E. 36790/235 IMP. AGT. DIST. OF ELECTRONIC COMPONENTS. SPECIALIZED
HARDWARE, INCL. COMPUTER TAPES.

14. CONTACT: MR. RALPH NWOSU TITLE: CHIEF CONSULTANT

15. CABLE: SYSTEMS 16. TELEX: NONE 17. TEL: 24113

18. FINANCIAL REF: GHANA COMMERCIAL BANK, LIBERTY HOUSE BRANCH, P.O.
BOX 4443, ACCRA.

19. TRADE REF: ESSEX IATEMS, CO., INC., 24 FORGE ST., JAMESBURG,
N.J. 08831

20. FOREIGN FIRMS REPRESENTED: AGENCY REP OF BASF, POSTFACH
5146, 6800 MANNHEIM 1, GERMANY, COMPUTER TAPES AND ALLIED SUPPLIES;
AND OF LEWIS BUSINESS FORMS, INC., 243 LANE AVE., P.O. BOX .. NORTH
JACKSONVILLE, FL. 32203, COMPTUER STATIONARY; BOTH ACQD. 1975.

21. A GHANAIAIAN SINGLE-PROPRIETARY ENTERPRISE STARTED IN 1969, FIRM
WAS SOLD IN 1974 AND LATER IN THE SAME YEAR REORGANZIHCD AS A
CORPORATION, THE NEW GHANAIAIAN OWNERS, HOWEVER, SEEM TO PLAY
LIMITED ROLE IN THE BUSINESS, LEAVING FULL OPERATIONAL RESPONSI-
BILITY TO THE CURRENT NIGERIAN CHIEF CONSULTANT WHO IS
REPORTED TO BE COMPETENT AND EXPERIENCED IN HIS FIELD. THE
COMPANY HAS EVIDENTLY GROWN RAPIDLY DURING PAST TOW YEARS
BOTH IN CLIENTELE AND SERVICE REVENUE, ENJOYS GOOD REPUTATPMVX
IN THE TRADE, AND IS CONSIDERED "GOOD FOR NORMAL BUSINESS
ENGAGEMENTS" BY A BANKING REFERENCE, WE RECOMMEND FIRM AS
SUITABLE TRADE CONTACT FOR U.S. BUSINESSMEN BU SUGGEST THAT
CAUTION BE EXERCISED IN TRANSACTIONS INVOLVING LARGE CREDITS
UNTIL MUTUAL TRUST IS ESTABLISHED.

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22. PREPARED BY P.A. HENNISON APPROVED BY A.L. GLAD
AT AMERICAN EMBASSY, ACCRA.
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NNN

Message Attributes

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Disposition Action: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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04 MAY 2006

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TAGS: BEXP, GH
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